



We make it visible.

Carl Zeiss
IMT Corporation

Industrial
Measuring
Technology

Carl Zeiss IMT Corporation “Get a Grand” Lead Referral Program

The Carl Zeiss IMT Corporation (Carl Zeiss) “Get a Grand” Lead Referral Program is designed to reward individuals for submitting a sales lead that turns into a sale of a new Carl Zeiss coordinate measuring machine (CMM). These conditions apply:

1. This program is available for new leads towards the sale of new CMMs in the United States and Canada only.
2. This program is not available for leads from:
 - a. Employees or relatives of employees of Carl Zeiss.
 - b. Employees or relatives of Carl Zeiss dealers/distributors.
 - c. Existing or potential customers for purchases by that customer or its affiliates.
 - d. Shows, open houses and other events.
 - e. Finders or sub dealers of contracted dealers/distributors.
3. A lead referral award of \$1,000.00 is payable upon Carl Zeiss receipt of payment in full by the end customer.
4. All leads must be submitted to the Carl Zeiss Marketing Department using the “Get a Grand” Lead Referral Form where they will be registered and checked against our CRM database for validity.
5. Once approved, a lead remains valid for **six (6) months from the date received by Carl Zeiss**. Duplicate lead referrals for the same project and/or extensions to already submitted leads will not be accepted.
6. The territory distributor and/or Carl Zeiss RSM (Regional Sales Manager) will follow up all leads.
7. This program is subject to all relevant state and federal export control laws of the United States and Canada.
8. Participation in this program does not create an agency relationship between the person or company submitting the lead referral and Carl Zeiss. The person or company submitting the lead referral is not an agent, employee or representative of Carl Zeiss.
9. Neither Carl Zeiss or the individual or company submitting the lead referral has the right to advertise or promote in any way their relationship under this program. Participating in this program does not give either party any rights or obligations to enter into future business transactions.
10. Participating in this program does not mean the individual or company submitting the lead referral can claim or in any way imply that they are an “authorized” representative/lead finder/business partner/etc. of Carl Zeiss.
11. Carl Zeiss is not obligated to sell products to customers.
12. Carl Zeiss is not responsible for forms that are incomplete, incorrect, or for any technical barrier that might prevent transmission of the lead referral registration form.
13. The individual or Company submitting the lead referral is solely responsible for withholding and paying any and all federal, state, and local taxes, social security payments, and any other taxes or payments which may be due incident to payments made by Carl Zeiss under this program.
14. The individual or Company submitting the lead referral may not assign its rights under this program.
15. Neither Carl Zeiss or the individual or company submitting the lead referral will be liable to the other, whether by way of contribution, indemnification or otherwise, for punitive, incidental, special or consequential damages, regardless of whether such claim for damages is based upon delays in delivery, breach of warranty, other breach of contract, strict liability, negligence, or any other theory now known or after adopted by legislation or by any court arising from or related to this program.
16. The “Get a Grand” Lead Referral Program ends December 31, 2009. Carl Zeiss has the right to end the program at any time. In that event, existing submitted leads will remain valid for six (6) months from the date received by Carl Zeiss.
17. THESE TERMS AND CONDITIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.